



TELECOMMUNICATIONS DEVELOPMENT AND THE SUSTAINABLE DEVELOPMENT GOALS

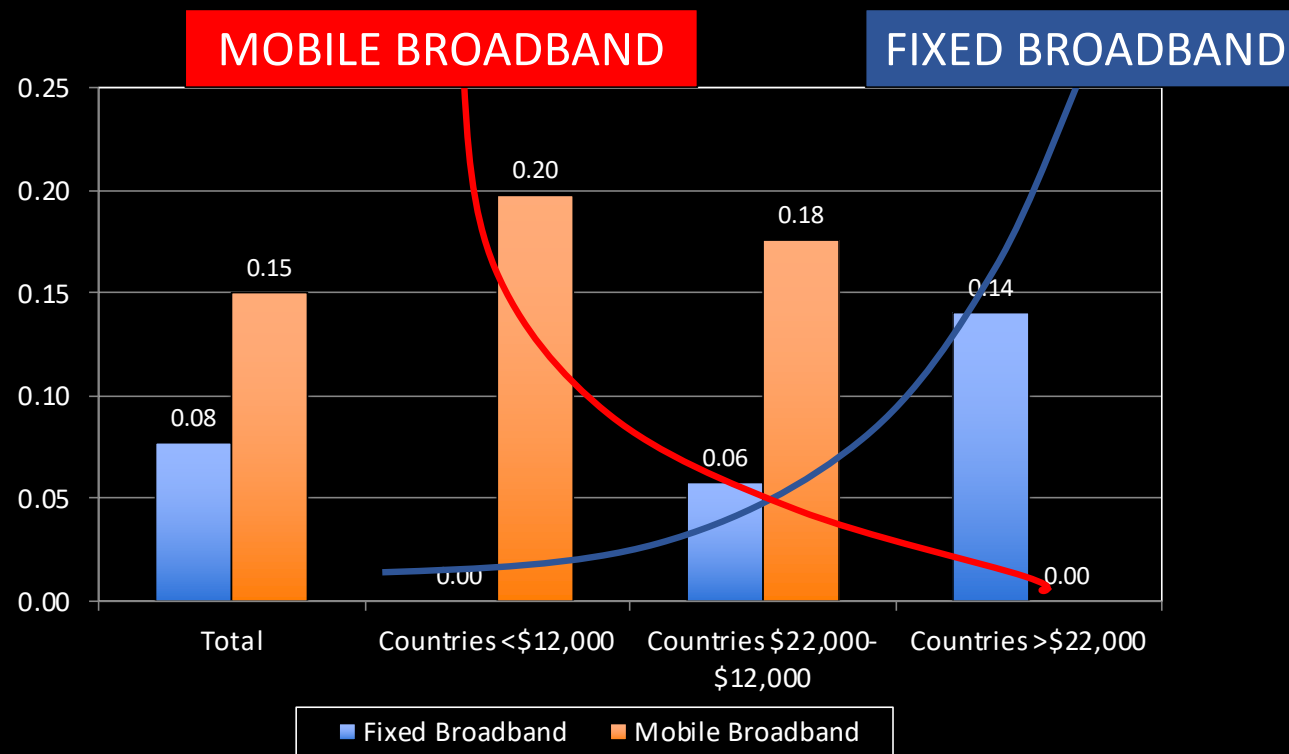
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Telecom Advisory Services LLC

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BROADBAND AND DIGITIZATION HAVE SIGNIFICANT ECONOMIC IMPACT

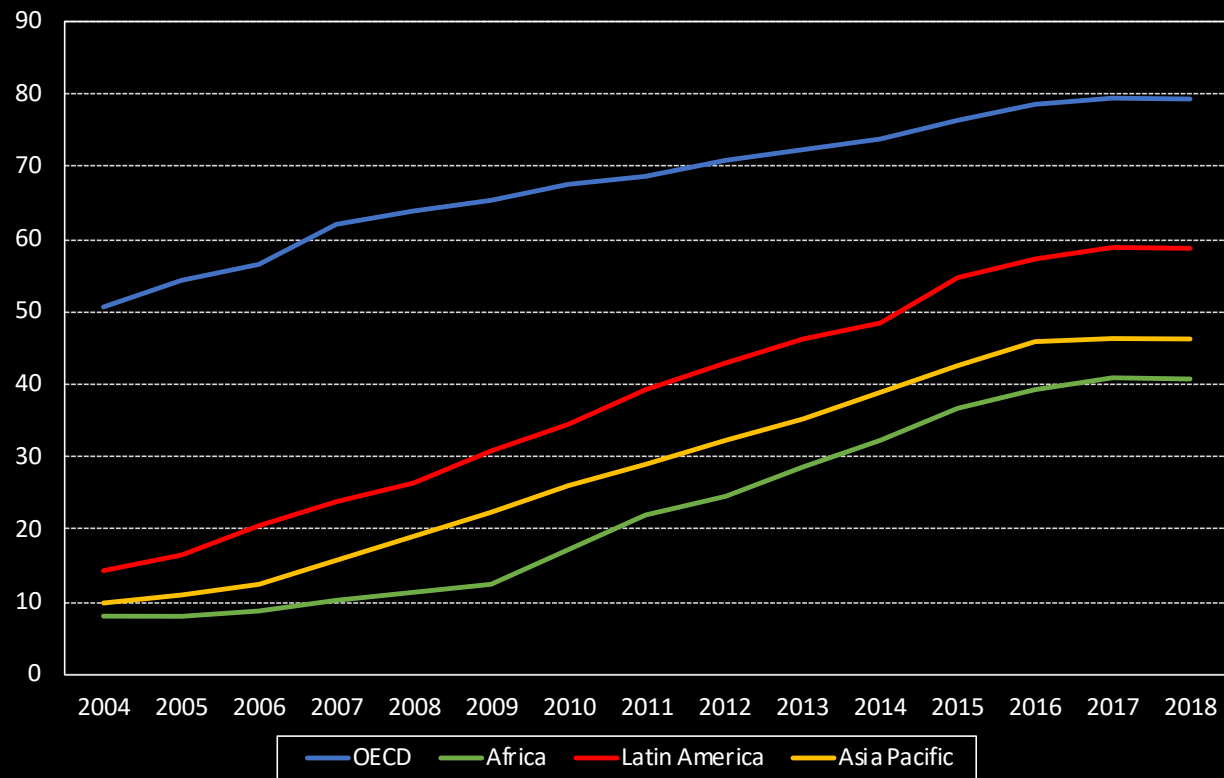
WORLDWIDE: ECONOMIC IMPACT OF BROADBAND (values as impact on GDP of 1% increase in broadband penetration)



Source: Katz and Callorda (2018). *The economic contribution of broadband and digital transformation: Econometric modelling*. Geneva: ITU

HOWEVER, THE MAXIMIZATION OF ECONOMIC IMPACT IS CONTINGENT UPON CLOSING THE DIGITAL DIVIDE

INTERNET POPULATION (in percentages)



Source: International Telecommunications Union (2019)

MEXICO: SUPPLY AND DEMAND GAP OF MOBILE BROADBAND

Population (128 million)	Population not covered by mobile broadband (5%-15%)	Supply gap	
	Population covered by mobile broadband networks <ul style="list-style-type: none"> • 3G: 95% • 4G: 85% 	Population not purchasing service (20%-30%)	Demand gap
		Population purchasing mobile broadband service (65%)	

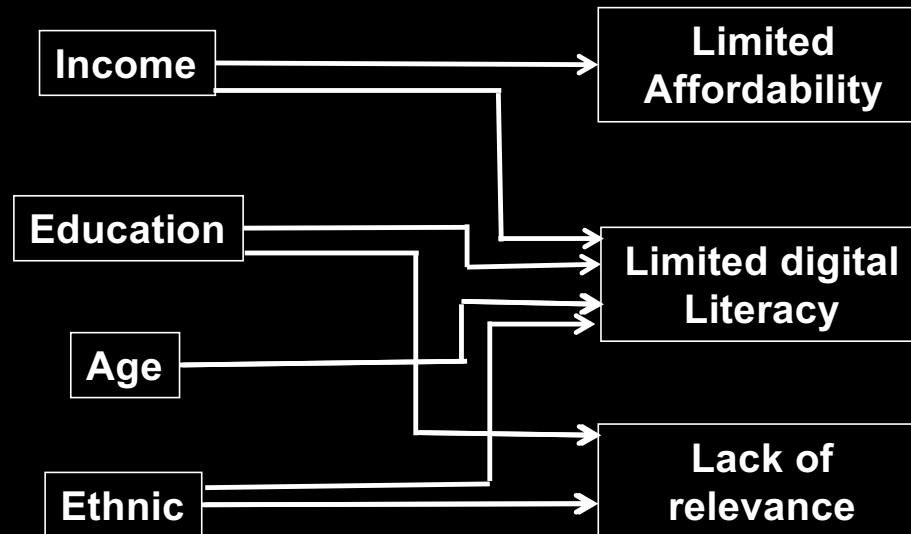
Digital divide

THE DIGITAL DEMAND GAP IS DRIVEN BY MULTIPLE FACTORS

FACTORS EXPLAINING THE DIGITAL DEMAND GAP

STRUCTURAL FACTORS

ADOPTION OBSTACLES



Source: Katz, R. (2014). *Driving demand for broadband network and services*. London: Springer.

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- Defining the right competition policy
- Competitive incentives so each operator increases investment in its own network (reaching optimal point in inverted "U")
- Universal service funds

- Policies aimed at developing local content and applications
- Digital literacy programs
- Policies aimed at improving affordability

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